



# Presented to Dayton Fast Rope

[www.sabelsystems.com](http://www.sabelsystems.com)

**Analyze**  
**Design**  
**Deliver**

**Rick Reed**  
**Director, Business Development**  
**and Strategy**

Sabel Systems is an Economically Disadvantaged Woman-Owned Small Business (EDWOSB) 8(a) designated company.

Sabel Systems is a professional services firm, featuring a staff experience average of 17 years, that focuses on innovative solutions and being an agent of change.

**Mission:**

To be a valued business partner by delivering a positive return on our clients' business, training, and technology investments.

**CEO:** Aileen Isidoro

**Principal:** Doug Kinyon

**Principal:** Chris Sharbaugh

**Principal:** John Fox

## ***FAST FACTS***

**Year Founded:** 2001

**Facility Clearance:** SECRET

**Offices:**

- Washington DC,
- Dayton (OH),
- New York City,
- Oklahoma City, OK

**DUNS:** 131784725

**CAGE:** 5Z2A6

**NAICS:** SAM.GOV

**Certifications:**

- Certified SBA 8(a): 2011
- CMMI Level 2 Services
- WOSB
- NYC MWBE

## Business Transformation



- ✓ Rapid Process Optimization & Improvement
- ✓ Process & Systems Innovation
- ✓ Organizational & Workforce Development
- ✓ Waterfall to Agile Project Management
- ✓ Requirements Development
- ✓ Enterprise Architecture
- ✓ Education & Training

## Business Mission / Support



- ✓ Portfolio & Project Management
- ✓ Strategic Planning
- ✓ Supply Chain Mgt/ Logistics
- ✓ Requirements Management
- ✓ Governance & Policy
- ✓ Transportation & Distribution
- ✓ IT & Data Standards
- ✓ Security Coop/FMS

## IT Infrastructure



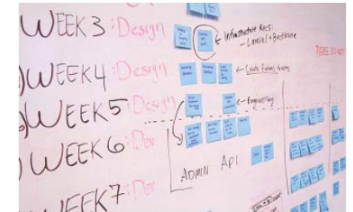
- ✓ Cloud Infrastructure & Migration
- ✓ Application & Data Virtualization
- ✓ Cybersecurity
- ✓ Open Architecture
- ✓ Network Engineering
- ✓ Performance Optimization

## Business Intelligence & Analytics



- ✓ Data Analytics & Reporting
- ✓ Data Integration
- ✓ Lifecycle Management
- ✓ Statistics & Data Science
- ✓ Master Data Management
- ✓ Big Data

## Application Design



- ✓ Application Design & Development
- ✓ Content Management
- ✓ Systems Integration
- ✓ Software as a Service Adoption
- ✓ Commercial Off-the-Shelf Software
- ✓ Quality Assurance & Testing

PTC®

Internet of Things (IoT)

Appian



ORACLE®

ORACLE cloud services and all technologies

Amazon GOV cloud



EMC

DEPHIX® (data virtualization tool)



- **Air Force Materiel Command**

- **HQ AFMC – WPAFB OH**

- AFMC/A4N/FM – (P) FIAR, Universe of Transactions (UoT) and Air Force Working Capital Fund (AFWCF) Business Enterprise
- AFMC/A4N - Enterprise Supply Chain Planning and Execution (ESCAPE)

- **AF Lifecycle Management Center**

- **WPAFB OH**

- AFLCMC/XP – PLMi
- AFLCMC/HIQ – Defense Enterprise Accounting Mgt System (DEAMS)
- AFLCMC/HIB – (P) Automated Inventory Management Tool (AIMT)

- **AF Sustainment Center**

- **Tinker AFB**

- 448<sup>th</sup> SCMW - ESCAPE
- 848<sup>th</sup> SCMG – (P) Logistics Support IM, PR/PI

- **Robins AFB**

- 638<sup>th</sup> SCMG – (P) Logistics Support IM, PM, LM

- **Other Federal**

- **Virginia/DC**

- **HQ USMC/LPD** – (P) Logistics/Distribution Program Support
- **OUSD(P)** – (P) OSD Maritime Security Program Support
- **TSA** – (P) Integrated Data Model

- **WPAFB OH**

- **DSCA** - (P) FMS Execution Data Mgmt and Report Toolset, Financial Management, Analysis, and Program Support, training and Facilitation

- **State**

- New York City DOITT - CITISERV, NYC.gov

- 8(a) Direct Award NAICS Codes:
  - 541330 - Engineering Services
  - 541430 – Graphic Design Services
  - 541490 - Other Specialized Design Services
  - 541511 - Custom Computer Programming Services
  - 541512 - Computer Systems Design Services
  - 541513 - Computer Facilities Management Services
  - 541519 - Other Computer Related Services
  - 541611 - Administrative Management and General Management Consulting Services
  - 541612 - Human Resources Consulting Services
  - 541614 - Process, Physical Distribution, and Logistics Consulting Services
  - 541618 - Other Management Consulting Services
  - 541690 - Other Scientific and Technical Consulting Services (systems analysis and engineering consulting services)
  - 541712 - Research and Development in the Physical, Engineering, and Life Sciences (except Biotechnology)
  - 541810 - Advertising Agencies
  - 541990 - All Other Professional, Scientific, and Technical Services
  - 561110 - Office Administrative Services
  - 561990 - All Other Support Services
  - 611430 - Professional and Management Development Training
  - 611710 - Educational Support Services

## Prime

- **GSA STARS II GWAC**
- PSS (GSA MOBIS Schedule) GWAC
- Navy Seaport-e
- DLA DORRA Logistics Support Analysis BPA
- DLA DORRA Operations Research & Business Process Reengineering BPA

## Sub

- GSA OASIS
- NETCENTS II Small Business Application Services
- DBITS – State of OH



**Sabel**  
systems

Chris Sharbaugh

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Principal  
Mobile (703) 201-7377  
[Chris.sharbaugh@sabelsystems.com](mailto:Chris.sharbaugh@sabelsystems.com)

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systems

Rick Reed

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Director  
Mobile 937-239-4602  
[Rick.reed@sabelsystems.com](mailto:Rick.reed@sabelsystems.com)

Dayton Office  
2290 Lakeview Dr.  
Suite A  
Beavercreek, OH 45431