Fast Rope

Tuesday, September 20, 2022

# Fast Rope Portal -

* ***IMPORTANT***: Ensure that your personal profile is up to date with *at least* your:
  + Name & Company Name
  + Email address
  + Phone number
  + Address
  + (Secondarily – mark any additional information that may help others find you)
* **New Fast Rope Capability Exchange**
  + Our next product demo is scheduled for March 23rd at Noon with Okta & MyEdMaster, if your company has a product you would like to demo these presentations will be done on an as needed basis on a Wednesday from Noon-1pm EST. Reach out if you are interested.
* **Events**
* To add events to the Fast Rope portal calendar: send event info to: [joniahlers@gmail.com](mailto:joniahlers@gmail.com)
  + In your request, include:
    - Event Name
    - Registration link

Briefing by Choice Cyber Solutions

* We had a briefing by Choice Cyber Solutions (Rich Mittleman & Steve Rutkovitz) regarding the status of CMMC and NIST Compliance.
* CCS is a RPO w/DoD
* SPRS is the big driver as far as registration with DoD.
* An ideal score is +110, NIST 171 w/110 Controls is ideal, Level 2
* Typical assessments are 2 or 3 moths.
* Assessments are hourly based.
* Briefing Slides are on the Fast Rope Portal.

# Needs and Leads

**Richard Goudie-RDG Services, LLC (Small Business-SB)** [Richard.goudie@rdgservicesllc1.com](mailto:Richard.goudie@rdgservicesllc1.com)

* Since 2016, RDGS has provided companies with business development, teaming, capture, business strategy, and training support services to better position for government contract awards.
* [www.rdgservicesllc1.com](http://www.rdgservicesllc1.com)
* 703-307-4984
* Located in Arlington VA (NCR) & Charleston SC.
* Refer to the Fast Rope Portal for September and October 2022 Events.
* Interested in discussions with potential partner companies in the DHS, Navy, and Commerce space as well as large industry IDIQs line EC2, State Evolve, etc.
* Please advise if you are pursuing any artificial intelligence/machine learning opportunities and require any SME or teaming support?

**Jimi Elderman-Geodesicx (Co-Facilitator in Charleston SC)** [jimi.elderman@geodesicx.com](mailto:jimi.elderman@geodesicx.com)

* SDVOSB
* Located in Charleston SC and Chesapeake VA
* Perform C6ISR engineering, testing, integration, SW development and testing, cybersecurity
* Main customer NIWC Atlantic & Dahlgren, USCG.
* Just won a contract with NIWC providing USMC technical SW Support.,

**Gabe Bell-AKIMA Systems Engineering (Charleston SC)** [**gabe.bell@akimase.com**](mailto:gabe.bell@akimase.com)

* Primarily in an BD Role
  + Maritime, IT, Coast guard
* 843-814-9381

**Rich Mittleman /** Choice Cyber Solutions / [mittlemanrich@gmail.com](mailto:mittlemanrich@gmail.com) / [www.choicecybersolutions.com](http://www.choicecybersolutions.com)

* See briefing provided today. Reach out with any CMMC assessment requirements,
* Mentioned Michael Mittleman w/Advanced Recovery Systems. They assist Veteran’s with recovery services. Please contact with Rich with any requests for introductions.
* [Advanced Recovery Systems | Advanced Approach to Care](https://www.advancedrecoverysystems.com/)

**Andrew Scott** / DSA Inc. / [andrew.scott@dsainc.com](mailto:andrew.scott@dsainc.com)

* Please reach out for teaming inquiries

**Bill Foote** / Independent Consultant / [bill537179@gmail.com](mailto:bill537179@gmail.com)

* Is the MC for the approaching November AFCEA ALAMO ACE
* Please reach out for teaming inquiries

**Jeff Harper** / Accrete AI LLC / [jeff.harper@accrete.ai](mailto:jeff.harper@accrete.ai)

* AI company in Old Town. Jeff is based in Charleston SC

**Jordan Wilhelm & Scott Eshom /** The Critical Mass / [Jordan.Wilhelm@thecriticalmass.com](mailto:Jordan.Wilhelm@thecriticalmass.com)

* Support the U.S. Department of State related to border security and WMDs.
* [www.thecriticalmass.com](http://www.thecriticalmass.com)

**Bob Linton** / MFGS / [Robert.Linton@mfgsinc.com](mailto:Robert.Linton@mfgsinc.com)

* Supporting and Pursuing work with the USAF and AFRL.
* Strong in DevSecOps and Agile. They are standing up DevSecOps in an Oracle Cloud .
* Will be at ACE ALAMO in November.
* Developed tools used on SBEAS.

**Dennis Lucey** / AKIMA / [dennis.lucey@akima.com](mailto:dennis.lucey@akima.com)

* There will be a Navy Centric luncheon sponsored by AFCEA NOVA on Friday 9/23/22 at 11:30am at the Westin.

**Dan Anderson** / C5BDI / [danderson@c5bdi.com](mailto:danderson@c5bdi.com)

* C5BDI is driving the new Hampton Roads Chapter
* C5BDI is focused on assisting clients with capturing SBIRs and BD support

**David Hart /** JJR / [David.Hart@jjrsolutions.com](mailto:David.Hart@jjrsolutions.com)

* Just received a Phase 3 SBIR worth $88 Million to support the Veteran’s Crisis Line

**Ellen Hill** / E&J Consultants, LLC (Montgomery AL) / [ehill@ejconsultantsllc.com](mailto:ehill@ejconsultantsllc.com) / 334-546-0924

* Independent Consultant
* Targeting the USAF and DHS
* Supports the U.S. Air Force SBEAS Contract and a SBEAS Prime Shared Interest Group
* Can coordinate SBEAS teaming and RFP pursuit
* Prior NETCENTS Program Lead
* Referenced the SBA Rule about utilizing subcontract or JV past performance for bids. Need to request through Contacting Officers
* Provided Resumes and job openings which will be posted in the industry-to-industry forum.

**Jim Vinarskai** / Coley and Associates (San Antonio, TX) / [jvinarskai@coleyassociates.com](mailto:jvinarskai@coleyassociates.com) / 210-545-7816

* IT Support as well as training.
* [www.fedap.us](http://www.fedap.us)
* There is a new FedMap BD/Capture Training October 22nd Training Session planned. Reach out for details.
* DC2-Septmber 23rd
* Prime on VETS 2
* Looking to Sub on GSA Polaris
* [www.coleyassociates.com](http://www.coleyassociates.com)

**Next Meeting:** October 25, 2022 3-4 PM EST

**Location:** Virtual