Fast Rope

Friday, June 8, 2022

# Fast Rope Portal - <https://fastrope.wildapricot.org>

* ***IMPORTANT***: Ensure that your personal profile is up to date with *at least* your:
	+ Name & Company Name
	+ Email address
	+ Phone number
	+ Address
	+ (Secondarily – mark any additional information that may help others find you)
* **Events**
	+ To add events to the Fast Rope portal calendar: send event info to joni.ahlers@definitivelogic.com
	In your request, include:
		- Event Name
		- Registration link

# Needs and Leads

**Joni Ahlers (Definitive Logic)** – joni.ahlers@definitivelogic.com

* As many of you are aware DL novated their SBEAS contract to our JV AST which is JST & DL.
* DAFITC in Montgomery AL, August 29-31st (AF/IT Focus)
	+ Fast Rope gathering so stay tuned hosted by JJR (Tues & Wed morning)
* Looking for a partner with some Offensive cyber - threat hunting - analysis & exploitation capabilities

**David Hart – JJR** **david.hart@jjrsolutions.com**

* Indiana AFCEA Conference – November 2022 (One Day)
	+ DLA, Navy Crane, DFAS
	+ Sponsor’s available along with volunteer opportunities
* August 8-14 LCID & Warrior Weekend (10th year)

**Nick Bucher – JJR** **nick.bucher@jjrsolutions.com**

**Dave Babcok – LoadStar Consulting**

* AGA Association Conference
* Dayton Air Show
	+ July 30-31
* 75th AF Gala – Arcade
	+ Sept 10

**Nathan Garisia - Garsan Solutions**

* Needs a fire consultant -FITSCAM
	+ 1099 or someone to hire

**Billy Grill – PTAC**

* Large Prime looking for
* WOSB - R&D NAICS looking for partners
* Ohio Business Match Maker next week
* Navy Week – July 26

**Bill Cox - PTAC**

* Filled 3 vacancies
	+ One in Dayton to work with Billy
	+ Pickerington – intern
	+ Akron Office
* Anyone looking for a solid admin Billy has one who is dependable and reliable and loyal (Debbie)

**Chris Royse – Dragon Spears**

* Looking for intel on NextGen (Kendall Announcement)
	+ Austin Conference

**Matt Anderson – AIS**

* CIA BAA – Digital Hammer <https://acq.westfields.net/cia/efforts/digitalhammer/annc>
	+ Big Data/ Analytics, Cyber, AIML, Future of Work, Horizon Scanning
		- Pre-qualify (5 page) to see what deals you can proceed to go after
		- [https://www.linkedin.com/feed/update/urn:li:activity:6940059569989586944/](https://www.linkedin.com/feed/update/urn%3Ali%3Aactivity%3A6940059569989586944/)
* Army – leasing sub-letting, Skiff space (Looking for space)

**Shanna Stanten – Dine Source**

**Skip Moratzka –**

* Manufacturing Arena

**Shof Shofner – OST**

* AFCEA WITS – Conference in Dayton Ohio
* Capture Manager needed in NCR

**Scott Hopper – Crowley**

* Incubation – 3 Companies
	+ Capability demos
* Dept of State experience
* Mid America Conference – August 3-4
* DLA Conference (R&D) Orlando, December

**Richard Murphy –**

* Innovation – EC2
	+ Offensive defensive PP

**Rich Mittleman –**

* CMMC Prep
	+ Fast Rope members no obligation to look at your NIST (Score 110)
* DeepDive
	+ Next Friday on Veteran Affairs <https://www.eventbrite.com/e/deep-dive-presents-veterans-affairs-rm-tickets-351141552837>

**Raj Srivastava – RSI Solutions**

* SAP
* Army Subcontractor – STARS III
	+ Collaboration

**Neil Cohen – Dynamis**

* Intel Contract – counter proliferation work (weapons programs)
	+ Wanting to expand this work
	+ Analyst work in Huntsville
* Looking for partners to pursue Software Factories
	+ Kessel Run
	+ Hanger18
	+ BESPIN
* NCR – CBRNE Industry Group
	+ July 1st new membership year
	+ Calendar of events (check out their site)

**Jim Vinarskai – Coley & Associates**

**Don Long – CAMO**

* Teaming opportunities – SB,SDVO
* AFRL – new effort Digital War Room
	+ <https://www.afrl.af.mil/News/Article/2920134/afrl-commander-shares-2021-wins-2022-plans-in-lab-life-podcast/>
	+ <https://www.youtube.com/watch?v=-flky8GCFEI>
* COE
* Thunderdome

**Colton Watkins**

**Cliff Henson – DTSI**

* EC2 – Chris Hathaway, New DRAFT
	+ No Updates

**Ellen Hill/James Tindell– E&J Consulting**

* Kessel Run
	+ SBEAS Opportunity – Kessel Run related
* San Antonio – Level B (COVID outbreak)

**Next Meeting:** August 12, 2022, 8-9am EST

**Location:** Hybrid