Fast Rope

Tuesday, June 21, 2022

# Fast Rope Portal -

* ***IMPORTANT***: Ensure that your personal profile is up to date with *at least* your:
  + Name & Company Name
  + Email address
  + Phone number
  + Address
  + (Secondarily – mark any additional information that may help others find you)
* **New Fast Rope Capability Exchange**
  + Our next product demo is scheduled for March 23rd at Noon with Okta & MyEdMaster, if your company has a product you would like to demo these presentations will be done on an as needed basis on a Wednesday from Noon-1pm EST. Reach out if you are interested.
* **Events**
* To add events to the Fast Rope portal calendar: send event info to: [joniahlers@gmail.com](mailto:joniahlers@gmail.com)
  + In your request, include:
    - Event Name
    - Registration link

# Needs and Leads

**Richard Goudie-RDG Services, LLC (Small Business-SB)** [Richard.goudie@rdgservicesllc1.com](mailto:Richard.goudie@rdgservicesllc1.com)

* Since 2016, RDGS has provided companies with business development, teaming, capture, business strategy, and training support services to better position for government contract awards.
* [www.rdgservicesllc1.com](http://www.rdgservicesllc1.com)
* 703-307-4984
* Located in Arlington VA (NCR) & Charleston SC.
* Refer to the Fast Rope Portal for June 2022 Events.
* The next FRSE Meeting will be July 19, 2022 from 1500-1600 EST.
* There is a Federal Insight Exchange on the U.S. Marshal’s Service dealing with their Cloud experience on 7/14/22 sponsored by ACT/IAC. Mark Tanner is the POC. Mark Tanner, CISM, CPP / Director, Justice Programs / 443-223-5055 (m) / Mark.Tanner@GDIT.com / 3150 Fairview Park Drive / Falls Church, VA 22042 / [www.GDIT.COM](http://www.GDIT.COM)
* GSA will be sending the GSA MAS Refresh 13 Mass MOD on June 30, 2022.
* Tracking the USAF EC2 (Enterprise Cyber Capabilities) effort. [SAM.gov](https://sam.gov/opp/c05b46a6665847bcad04f4b9601f702e/view) Pre-Conference Slides and Self Scoring matrix on SAM. Suggest reviewing and completing the matrix. Great teaming opportunity.
* Is anyone tracking the DHS CBP Data Center Support Services opportunity worth over $100M? CBP DCSS-Data Center Support Services/Recompete-Provide comprehensive Data Center Support Services (DCSS) to the CBP Office of Information Technology (OIT) in Enterprise Operations, Enterprise Infrastructure, Enterprise Architecture, and Common Services. Support shall span across all locations, to include CBP Headquarter Offices in Washington, DC, CBP Data Centers, and in any location where CBP operates in the future.
* Anyone tracking DHS ICE IAD cyber security support effort (will operate the Agency Risk Mgmt. Framework). Worth $100m and the RFP is due out on Nov 22?
* Is anyone tracking the DHS CBP Digital Transformation opportunity? CBP DTSS (Digital Transformation Support Services (DTSS) Blanket Purchase Agreement BPA)/Recompete-Establish a BPA for digital transformation programs focused on mission area-aligned requirements. Projects will proactively assess new and emerging technologies in support of the constantly evolving mission. Evaluate and implement web and mobile application technologies using Agile development methodologies to develop proof of concepts, enhance existing systems, and develop and support new systems. To scale the support for prioritized projects, and to provide necessary planning, architecture, and governance for these solutions, implementation, engineering, development, and operational skills to accelerate digital transformation priorities. Acquisition Strategy: (GSA Schedule 70) Small Business
* Is anyone tracking the DHS HQ HACK DHS opportunity? DHS HQ Hack DHS: Crowdsourced Vulnerability Assessment Services (CVAS)/NEW- DHS has identified an emerging need to leverage contractor support with a diverse pool of innovative information security researchers to conduct crowdsourced vulnerability discovery and disclosure activities to support the “Hack DHS” program. Contractor support will conduct these activities across a full range of networks, systems, and information, including web applications, software, source code, software- embedded devices and other technologies as solicited across DHS. Prior to each assessment, the rules of engagement (ROE) will be established and approved between the system stakeholders and the assessment vendor. The ROE outlines the scope of assets, code of conduct, and authorizes researchers to connect to specified information systems. Leveraging a crowdsourced approach significantly increases the likelihood that an assessment will uncover a vulnerability before it can be exploited by malicious cyber actors. Reported vulnerabilities will be categorized by criticality and tracked for remediation within established timeframes.
* Please advise if you are pursuing any artificial intelligence/machine learning opportunities and require any SME or teaming support?

**Jimi Elderman-Geodesicx (Co-Facilitator)** [jimi.elderman@geodesicx.com](mailto:jimi.elderman@geodesicx.com)

* SDVOSB
* Located in Charleston SC and Chesapeake VA
* Perform C6ISR engineering, testing, integration, SW development and testing, cybersecurity
* Main customer NIWC Atlantic & Dahlgren, USCG.
* Seeking CANES SW Integration and Testing Folks. Reference: <https://www.dote.osd.mil/Portals/97/pub/reports/FY2017/navy/2017canes.pdf?ver=2019-08-19-113710-477>
* Just won a contract with NIWC providing USMC technical SW Support.,

**Gabe Bell-AKIMA Systems Engineering (Charleston SC)** [**gabe.bell@akimase.com**](mailto:gabe.bell@akimase.com)

* Primarily in an BD Role
  + Maritime, IT, Coast guard
* 843-814-9381

**Linda Kinkead-Petra Cyber Technologies** [l.kinkead@petracybertech.com](mailto:l.kinkead@petracybertech.com)

* I am currently the Chief Executive Officer/Managing Partner at Petra Cyber Technologies. My expertise is in entrepreneurship and business development. Over the years, I have been a managing partner in innovative technology firms. My expertise is in discovering new business opportunities, driving the sales life cycle, and building new markets from the ground up. Earlier in my career, I sold software and services to large corporate clients. I have worked for NCR, ITT, Sterling Commerce (IBM), and SCO.
* WOSB
* Part of PTAC
* FAA & DOT
* CIS Remediation
* Interested in EC2 (connect with Shivaji)
* Columbus OH
* Has a Sr. Cyber Engineer available via SubK that is on the bench.
* Tracking a USTRANSCOM Cyber Security opportunity. To connect with Dennis Lucey.

**Ellen Hill** [**ehill@ejconsultantsllc.com**](mailto:ehill@ejconsultantsllc.com)

* Montgomery AL
* Great experience with the USAF and a Prior NETCENTS Program Lead
* Sumaria is seeking a full-time “Proposal Coordinator. Send resumes to Ellen.
* AFITC, now DFAFITC is August 29-31

**Dale Hollins** [dhollins@genvasi.com](mailto:dhollins@genvasi.com)

* HQd in Herndon VA.
* Co-Facilitator of Fast Rope NCR
* Business Development and PM
* Primary Customer is the U.S. State Dept.
* Custom SW Development, BPR, O&M, Trainers.

**Tina Bove-C5BDI** [**tbove@c5bdi.com**](mailto:tbove@c5bdi.com)

[Services - C5BDI](https://c5bdi.com/services/)

* C5BDI will be coordinating the “Fast Rope Hampton Roads” Chapter. Their first meeting should happen in July/August. TBD on launch date but the FR Portal Events Page will provide logistics.
* WOSB
* Virginia Beach, VA
* SBIRs and OTAs

**Raj Srivastava -RSI Solutions, Inc.** [Raj@rsisolutions.net](mailto:Raj@rsisolutions.net)

* Texas Based
* 8(a) and STARS III Prime and looking to team. Open to Sub or prime.
* Sub to AFS supporting the U.S. Army.
* RSI Solutions Inc. (RSI) is focused on providing Enterprise Resource Planning (ERP) based solutions to both public and private sector entities. Our specialty is SAP but we also deal in multiple technologies such as Oracle, Sales Force and Big Data. We also have expertise in Robotic Process Automation (RPA), Data Science, Analytics, Cyber Security and Cloud Computing.

**Carl “Shof” Shofner-OST Global** cshofner@ostglobal.com

* Wright IT Summit in July 2022
* [Capabilities - OST, Inc. (ostglobal.com)](https://ostglobal.com/capabilities/)
* Tracking SBEAS
* Looking for a strong DoD Account Manager

**Next Meeting:** July 19, 2022, 3-4 PM EST

**Location:** Virtual