Fast Rope

Tuesday, December 14, 2021

# Fast Rope Portal - <https://fastrope.wildapricot.org>

* ***IMPORTANT***: Ensure that your personal profile is up to date with *at least* your:
  + Name & Company Name
  + Email address
  + Phone number
  + Address
  + (Secondarily – mark any additional information that may help others find you)
* **New Fast Rope Capability Exchange**
  + NO SCHEDULED EVENTS
* **Events**
* To add events to the Fast Rope portal calendar: send event info to: [joniahlers@gmail.com](mailto:joniahlers@gmail.com)
  + In your request, include:
    - Event Name
    - Registration link

# Needs and Leads

**Jimi Elderman-Geodesicx (Co-Facilitator)** [**jimi.elderman@geodesicx.com**](mailto:jimi.elderman@geodesicx.com)

* SDVOSB
* Located in Charleston SC and Chesapeake VA
* Perform C6ISR engineering, testing, integration, SW development and testing, cybersecurity
* Main customer NIWC Atlantic & Dahlgren, USCG.

**Joni Ahlers (Definitive Logic)** – [joniahlers@gmail.com](mailto:joniahlers@gmail.com)

**Jim Vinarskai-** Coley Assoc.

* San Antonio TX
* SDVOSB, VETS2 Prime
* PP in the VA
* [www.FedMap.us](http://www.FedMap.us) (New Training Program)
* Jim Vinarskai at 210.545.7816 or [jvinarskai@coleyassociates.com](mailto:jvinarskai@coleyassociates.com)
* [jvinarskai@coleyassociates.com](mailto:jvinarskai@coleyassociates.com)
* SDVOSB
* Training and IT, Training for SW DEV
* Trying for DHA work
* Government Services company as well that helps companies get on GSA

**Ira Globerson - Televergence**

* Seeking teaming partners looking for WOSB
* Transitioning to this market
* igloberson@televergence.com

**Greg Harris – S4 Inc**

* Huntsville
* SDB
* Mission support to DOD and DHS
* CS, IT for Intelligence community
* HQ in Bedford, MA
* Looking for partner with EC2
* Greg Harris, gharris@s4inc.com 618-541-5987

**Ronald Rudd- Rudd Consulting**

* Helping Peerless, on Seaport and work at NAVAIR
* OpTech – other than small, DHS, DOL, and USCG, also commercial banking
* ronnie.rudd@getpeerless.com

**Carl “Shof” Shofner**-Optimal Solutions & Technology

* U.S. Navy, Air Force, and Army Quals and CMMI L5
* Agile, SW Dev, Agile Framework, SAFE, AI, ML, IOT
* DHS (FEMA) lots of experience
* Needs a small business partner with Huntsville experience
* Eglin, IDIQ Prime Awardee
* Looking at EC2
* Looking at Agile contract in PEO Digital

**Neil Cohen- Dynamis**

* Focus on Federal support and looking at some state opportunities
* ICE, FEMA, Compliance and business process improvement

**Ken Newcomer – CRI Central Research Inc.**

* Started as a SDVOSB
* Central Research, Inc.(CRI)
* Cell: 703-408-0320
* Email: ken.newcomer@central-research.com
* central-research.com
* Did work to support PPP loan applications
* Looking at USCIS opportunities, looking for companies with experience with them

**Jim Cropper – Cropper Fed Security**

* SDVOSB
* Agile and RMF support
* DCGS AF
* Looking for partners if FLA, GA, Illinois
* Need Cyber PM at Langley, Secret Clearance
* Looking for a Mentor/Protégé relationship

**Deb Ward – Televergence**

* WOSB
* Supporting Commercial for 30 years
* Contact center support

**Harvey Goldberg – Global Solutions Group**

* Federal and State support
* Cybersecurity
* Doc scanning and retrieval
* Partner company looking to sell, ANC looking to sell half their business in Cybersecurity with DHS

**Next Meeting:** January 11, 2022, 3-4 PM EST

**Location:** Virtual