Fast Rope

Wednesday, July 20, 2021

# Fast Rope Portal - <https://fastrope.wildapricot.org>

* ***IMPORTANT***: Ensure that your personal profile is up to date with *at least* your:
  + Name & Company Name
  + Email address
  + Phone number
  + Address
  + (Secondarily – mark any additional information that may help others find you)
* **New Fast Rope Capability Exchange**
  + Reoccurs the First Wed of each month, Noon to 1300 EST next one is August 4th
  + 60 minutes, 7 members get 7 minutes to present capability
  + Intent is to invite government and large integrator SB reps
  + Inviting select Fast Ropers to present the first sessions
  + Will learn from those and eventually open to others
  + Stand by for more details and a call for presentations
* **Events**
  + To add events to the Fast Rope portal calendar: send event info to [Joni.Ahlers@seguetech.com](mailto:Joni.Ahlers@seguetech.com).   
    In your request, include:
    - Event Name
    - Registration link

# Needs and Leads

**Richard Goudie RDG Services (Co-Facilitator)**

* The next FRSE meeting will be August 17, 2021, at 3pm EST.
* Reminder about reviewing the FR portal forums for updated leads, etc.
* [Home | RDG Services LLC (rdgservicesllc1.com)](https://www.rdgservicesllc1.com/)
* Thank you again to the Charleston Defense Contractors Association (CDCA) and Manny Lovgren of Sentar [home - Sentar.com](https://www.sentar.com/) for spreading the word about Fast Rope Southeast. [CDCA (charlestondca.org)](https://www.charlestondca.org/)

**Jimi Elderman-Geodesicx (Co-Facilitator)**

* Located in Charleston SC
* Part of the CDCA
* Navy and Coast Guard past performance primarily.
* Need a partner with experience with PKI, Encryption, Crypto, etc. Please reach out.
* [Geodesicx | Geodesicx](https://geodesicx.com/)

**Gabe Bell-George Consulting (Co-Facilitator)**

* Located in Charleston SC
* Part of CDCA
* Looking at an opportunity dealing with hands on data center experience with the Army/DoD.
* Also, looking for a partner with experience doing special purposes processing nodes. (SSPN)
* [George Consulting](https://www.georgeconsulting.com/)

**Joni Ahlers (Segue Technologies)** – [joni.ahlers@seguetech.com](mailto:joni.ahlers@seguetech.com)

* Segue’s core services are modernizing information systems through: Agile Dev/Sec/Ops, Development Business Process Modernization, Cloud Migration Support and Advanced Data Analytics focused in USAF, USMC, Navy & DOI.
  + We have heavy quals in USAF & DOI trying to break into Navy so anyone needing PP we are looking for partners
* EC2 – CO stated that new information should be released late August in Sam.gov
* Seeking a partner with very specific current IT work with DFAS interfacing with GAFS/IAPS/SMAS

**Ellen Hill-E&J Consulting**

* Located in Montgomery AL.
* Has many connections in Huntsville AL as well via Chairman.
* Has supported USAF NETCENTS and NETOPS from an Acquisition angle.
* Providing consulting services.
* Latest CIOSP4 Amendment takes away ability for large companies to support small primes. Reach out to Ellen for more information.

**Frank Konieczny – Private Consulting**

* Always happy to make any connections to help
* Reach out to Ellen Hill regarding SB needing assistance
* Connect with Gab Bell on SSPN history

**Neil Cohen-Dynamis**

* Adds opportunities to engage/discuss teaming on the fast rope I2I forum.
* Referenced SW Factories. Ellen mentioned the SWF in Montgomery AL and can make a connection.

**Carl “Shof” Shofner**-Optimal Solutions & Technology

* U.S. Navy, Air Force, and Army Quals and CMMI L5
* Looking to team on Charleston SC opportunities.
* Agile, SW Dev, Agile Framework, SAFE, AI, ML, IOT.
* Needs a small business partner with NASA/NASA HQ experience.
* Also, any partners with Dol experience in Financials.

**Dennis Lucey – Akima**

* Interested in teaming opportunities throughout the SE.
* Open to breakfast business meetings at Silver Diner in Tysons Corner. Reach out to schedule.

**Al Stewart-Plateau**

* Knows Gabe Bell via DKW.
* Army AMSEC Prime, TRANSCOM data analytics and data warehousing, EPA
* Needs partners interested in teaming on Army and Air Force Opps
* Interested in teaming in the Charleston SC area.
* Interested in partners with DLA JETS.

**Next Meeting:** August 17, 2021, 3-4 PM EST

**Location:** Virtual