

Fast Rope Capability Exchange

Sharing Capability with Industry (Large and Small), and Government

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About Fast Rope

A forum with trusted Industry professionals that meet regularly to share market information and seek teaming opportunities, utilizing an informal Round Table format, and collaboration portal.

What Fast Rope is...

- Founded Sep 2009
- Dayton, NCR, O'Fallon, San Antonio, Southeast
- 300 plus members.
- Industry to Industry forum.
- Informal round table format
- Information and relationships are the currency.
- People are members, not companies.
- Focus on quality...not quantity.
- <https://fastrope.org/>

What Fast Rope is NOT...

- Not a huge professional industry association.
- Not a small focused pursuit team with NDAs.
- Not a diverse mastermind group.
- Not a high-volume B to B networking group.
- Not a place to be a taker/sponge.

Fast Rope Capability Exchange

- Exchange Overview -

Gather Industry both small and large, along with government reps, and efficiently share capabilities, short and powerful

Reoccurs the First Wed of each month, Noon to 1:00 Eastern.

Core topic thread is very broadly around IT/Technical Capabilities.

The session runs 60 minutes, total, hard stop on the hour.

7 contractors get 7-minute presentations, 3 slides max.

No Q&A, broadcast mode only.

No cost to attend, companies presenting must be FR members.

Forum Link: <https://fastrope.wildapricot.org/Teaming-Forum>

POC

11.3.2021

Reach out directly to follow up.
Here's the link to monitor the
Capability Exchange Forum

<https://fastrope.wildapricot.org/Teaming-Forum>

Presentation POC

1. Bowhead– Frank Millar
frank.millar@bowheadsupport.com
2. Macalogic – Teresa Macalooloy
teresa.Macalooloy@macalogic.com
3. Peerless – Doug Brook
doug.brook@epeerless.com

Government POC

- AFLCMC – Luke Schultz
luke.schultz@us.af.mil
- AFMC – Jeffrey Mellot
jeffrey.mellott.1@us.af.mil
- Ohio Univ. PTAC - Billy Grill
bgrill@ohio.edu
- WBI – Jim Masonbrink
James.Masonbrink@wbi-icc.com
- SBA – Thomas Krusemark
thomas.krusemark@sba.gov

This forum is open to all government individuals
and agencies.

COMPANY OVERVIEW



With CMMI-SVC/DEV Level III, ISO 9001:2015, and ISO 20000-1 **appraised and certified** processes applied at the corporate and program levels across all supported contracts, we maximize the consistency and quality of our contract performance, while minimizing risk through repeatable and tailored technical and management approaches.

Proprietary Information — Do not distribute

Core Capabilities

Enterprise IT Management

- Agile DevSecOps
- Network Engineering Development & Operations
- Help & Service Desk Operations
- Server Virtualization & Cloud Migration

Cybersecurity

- Intrusion Detection & Surveillance
- Risk Identification & Mitigation
- Risk Management Framework / Assessment & Authorization

Data Management

- Database Design & Maintenance
- Data Center Operations & Support

Key Contracts

Vehicles

- GSA OASIS
- Sole Source up to \$100M
- GSA MAS (Legacy IT-70 & PSS)
- SeaPort-NxG

U.S. Army

- CECOM PDSS
- USACE Mobile GIS & ERDC-ITL
- JBLE Regional NEC

U.S. Navy

- NSWCCD RDT&E Network

Federal Agency

- IRS Section 508 Support
- DOT TRANServe

FOCUS CAPABILITIES



JBLE RNEC: Help & Service Desk Operations

Bowhead resolved **15,395** service tickets, while also engaged with NETCOM directed network upgrades, such as NETMOD-C switch upgrade, Joint Regional Security Stack Migration, and Windows system upgrade. The ability to maintain required system support, and complete mandated system upgrades has ensured network and computing reliability for the JBLE RNEC.

NEC-RIA: Cybersecurity

In the six months following our NEC-RIA phase-in, Bowhead personnel identified **109,602** legacy security vulnerabilities and reduced vulnerability instances to just **250**. Supported by our systematic approach to mitigating security vulnerabilities NEC-RIA was the first US Army site to pass DISA's more stringent CCRI inspection.

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USACE GIS: Agile DevSecOps

Bowhead developed and sustains more than **200** cloud-based applications using a customer-tailored DevSecOps framework, realizing both system-wide security and mission objectives across an expansive enterprise ecosystem and diverse district-level toolsets.

NSWCDD RDT&E: Network Operations

To ensure compliance with the DISA STIG for Network Infrastructure (NI), Bowhead personnel implemented an 802.1X port-based authentication solution through the integration of Cisco Identity Services Engine (ISE). Our automated solution replaced the existing manual process, which was highly labor-intensive. As a result of our efforts, the Government saved considerable man hours previously needed to ensure compliance.

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NEEDS & REQUESTS



- Seeking SB and large partners to pursue IT & Cybersecurity opportunities with Air Force, Space Command, Navy, Army (SMDC, Redstone, Corps of Engineers, Coast Guard and Federal Civilian agencies (DOT, VA, FBI, Commerce, EPA, SSA, GSA, HHS TSA), NASA (Marshall & Stennis SC)
- Leverage our current contracts and Sole Source capability up to \$100M without competition
- Leverage the DFARS 252.226-7001 that enables subcontracts to Bowhead enable Primes to get a 5% rebate on all Bowhead labor funded by the Office of the SECDEF

Point of Contact

- Frank Millar, Director Business Development Systems and Information Technology Division
- Email: frank.millar@bowheadsupport.com
- Bowhead is part of UIC Government Services a Small Business Administration (SBA)-certified 8(a) Alaska Native Corporation (ANC), and its more than 25 sister subsidiaries share meaningful involvement of corporate-level management and administrative services with contract performance in compliance with 13 CFR § 121.103(b) and §124.109(a).

Technical & Functional Expertise

– What we do

- m Enterprise Infrastructure and Architecture**

- m Compliance and Audit Readiness**

 - m Financial Improvement and Audit Readiness (FIAR)**

 - m Risk Management Framework**

 - m (RMF) NIST 800-171**

 - m Federal Information Security Management Act (FISMA)**



- m Acquisition Support**

- m Application Development and Sustainment**

- m Oracle Enterprise Business**

- m System Agile Software**

- m Development Help Desk Tier 1, 2**

- m & 3**

 - Functional SMEs** (legacy financial and other AF systems)



Where we have present/past
performance to support bids
AFLCMC/BES

AFRC

AFSAC

USD (R&E)

AFIT

OPM

Where we operate

HQ is at The Greene Towne Center
in Beavercreek, OH

Current staff in OH, AL, GA, CO

We will go anywhere in the U.S.!

Our contract vehicles

GSA MAS

OASIS Pools 1 & 3, plus
companion 8(a) contracts

USN SeaPort-NxG



Our needs & requests

- m Seeking industry partners to pursue projects in both DoD and Federal Civilian Agencies
- m We are looking for strategic partners who are interested in working on multiple efforts together

How to find us

Teresa Macaloolooy (937) 728-1781 or
email to:

teresa.macaloolooy@macalogic.com

I will get you to the right person!

www.macalogic.com



peerless**snapshot**

- Financially strong, award-winning business established in 2000
- 500 employees; most hold NAC, Secret, TS or higher clearances
- Broad Defense and Civilian Clientele
- Top Secret Facility Clearances
- Dedicated security staff and Facility Security Officer (FSO)
- ISO 9001:2015 Certified
- ISO 14001:2015 Certified
- CMMI Level 3 Appraised
- SCIF-ready space, multiple meeting rooms
- Lean corporate infrastructure ensures value-added pricing
- DCAA-approved accounting, finance, time-keeping & procurement systems

Contract Vehicles

- OASIS
 - Pool 1 UR
 - Pool 1 SB (JV)
 - Pool 1 8a (JV)
 - Pool 3 SB (JV)
 - Pool 3 8a (JV)
 - Pool 4 SB
 - Pool 6 SB
- USAMS SB
- ENCORE SB (JV)
- SeaPort-NxG (JV)





capabilities **overview**

Peerless is an award-winning, nationally recognized small business providing technology-focused consulting and research to military and civilian government clients. Peerless, based in Dayton, Ohio, is an American-owned business with 500 employees across the nation.

Our experienced-based capabilities include:

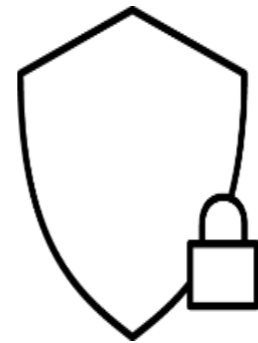
Systems Engineering



Logistics and Supply Chain



Cybersecurity



Research & Development, Test and Evaluation



Aerospace



Intelligence, Surveillance & Reconnaissance



Modeling and Simulation



Enterprise Information Technology



Contract Highlights

- F-22 Program Management Office
 - Acquisition
 - Cybersecurity
 - Training
 - Supply Chain
- Naval Surface Warfare Center - Crane BOS
 - Strategic Planning
 - Research
 - Asset Management
- Air Force DCGS / IC CISO
- NASA PACE IV / V & Safety Center
 - Computer Science
 - Cybersecurity
 - Data Centers



needs / leads

Needs and Requests

- Seeking industry partners, Large and Small, to pursue work in DoD and FedCiv Agencies
 - ***Peerless Partnership Alliance:***
<https://epeerless.com/peerless-partnership-alliance/>

Point of Contact

- Doug Brook, Vice President Business Capture
 - doug.brook@epeerless.com
 - (937) 673-2084 (cell)

<https://www.epeerless.com>

Next Forum 12.1.2021

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Presentation POC

1. Accrete AI Government – Jeff Harper jeff.harper@accrete.ai
2. CGI – Aaron Allgeyer aaron.Allgeyer@cgifederal.com
3. Geodesicx Inc – Jimi Elderman jimi.elderman@geodesicx.com
4. IsoBar – Jon Clayton jon.clayton@us.isobar.com
5. JTEC Consulting – Jim Trowhill jimtrowhill@JTEC-Consulting.com
6. Watershed – Will Swann will@watershedsecurity.com
7. TBD –

Government POC

- AFLCMC – Luke Schultz luke.schultz@us.af.mil
- AFMC – Jeffrey Mellot jeffrey.mellott.1@us.af.mil
- Ohio Univ. PTAC - Billy Grill bgrill@ohio.edu
- WBI – Jim Masonbrink James.Masonbrink@wbi-icc.com
- SBA – Thomas Krusemark thomas.krusemark@sba.gov

This forum is open to all government individuals
and agencies.